

MINUTES OF MEETING**Meeting Details**

07-08-2026	Time	3:30pm to 5:00pm
JGH Magic	Duration	90 minutes

- JGH Magic

Attendees

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|-------------------|--------------------|
| 1. Mr.Ranganath | 6. Mr.Ashish Yadav |
| 2. Mr.Chandrakant | 7. Ms.Jyoti |
| 3. Mr.Prashant | 8. Ms. Navami |
| 4. Ms.Anshika | |
| 5. Mr. Dhanush | |

Agenda**1. Beat Plan, DMS & Module Enhancements****Summary of the discussion****1. Beat Plan, DMS Module Enhancements**

- For the ASM level, only a single entry should be displayed for each Sales Executive (SE). Upon clicking the respective SE entry, the ASM should be able to view all the detailed information related to that SE.
- The Beat Plan hierarchy enhancement was discussed. A new General Manager (GM) role will be introduced, and ZSM users will report directly to the GM.
- The DMS changes were reviewed. A demonstration will be conducted once all the requested enhancements have been implemented.
- In the DMS Mobile application, an appropriate validation error message should be displayed whenever the entered order quantity does not satisfy the configured UOM Type.
- In the DMS Web application, the column currently displayed as "Ord Quantity" should be renamed to "Order Quantity (PCS)". A new UOM column should be added next to the Order Quantity column. Additionally, a toggle option should be provided to allow users to convert the displayed order quantity between PCS and Boxes. A Distributor filter should also be added to the Orders screen.
- The JGH Distributor Web changes were reviewed, and a demonstration will be conducted after the requested modifications have been completed.

- The New Distributor Enhancement requirements were discussed. The system should display the current Slab 2 and Slab 3 values as well.
- The Scheme Builder enhancements were discussed. The Payout Date field will be removed, and the points calculation logic will be modified as per the agreed business requirements.

Conclusion

The requested enhancements for the Beat Plan, DMS Mobile, DMS Web, JGH Distributor Web, New Distributor Enhancement, and Scheme Builder were discussed and finalized. The agreed changes will be incorporated into the development plan, and the updated modules will be demonstrated to the client upon completion for validation and approval. .